Black Migration, White Flight: The Effect of Black Migration on Northern Cities and Labor Markets

In the decades following World War II, the center of gravity in American urban areas shifted from the inner city to the suburban ring.¹ Suburbanization occurred alongside an influx of black migrants from the rural South, the majority of whom settled in downtown areas.² My dissertation begins by assessing the causal relationship between this growing black urban population and white relocation to the suburbs. I then explore the motivation of households that left racially diverse cities. The existing historical literature on "white flight" emphasizes white distaste for living near black neighbors.³ However, because cities were already highly segregated by neighborhood, avoiding black neighbors did not require a suburban address.⁴ I focus instead on the *civic costs* of living in a diverse jurisdiction. These include compromising on public goods and sharing a single school system. Lastly, I consider the effect of black migration on the wages of similarly skilled workers in the northern labor market.

The first chapter documents a correlation between black in-migration and the relocation of white households to the suburbs within metropolitan areas over time. This pattern is consistent with—but not necessarily proof of—white flight. First, any inmigration to a downtown area could bid up urban housing prices, inducing some residents to move out. However, black in-migration was associated with *falling* prices in cities relative to their suburbs, which implies that the migrants themselves reduced the perceived value of urban living.

A correlation between black migration and white suburbanization could also arise if black migrants were attracted by the same economic factors that underlie the demand for suburban living—for example, rising incomes and centrally located manufacturing jobs—or by cheaper urban housing left in the wake of white departures.⁵ To address this possible source of reverse causality, I design an instrumental-variables procedure that predicts black out-migration from southern counties using local agricultural conditions and assigns these flows to northern cities based on settlement patterns observed during the first black migration (1915–1934).⁶ These predictions are correlated with

Leah Platt Boustan is Assistant Professor, Department of Economics, University of California, Los Angeles, 8283 Bunche Hall, Los Angeles, CA 90095-1477. E-mail: lboustan@ econ.ucla.edu.

This dissertation was completed in 2006 in the Department of Economics at Harvard University under the supervision of Professors Claudia Goldin (chair), Caroline Hoxby, Lawrence Katz and Robert A. Margo. I acknowledge the generous financial support of the National Science Foundation, the Economic History Association, the John E. Rovensky fund at the University of Illinois, and Harvard University's Multidisciplinary Program on Inequality and Social Policy, Center for American Political Studies, and Taubman Center for State and Local Government.

¹ Between 1940 and 1970, the share of metropolitan area residents who lived outside the central city increased from 38.2 to 54.2 percent. Heim, "Structural Changes," p. 144.

² Over four million African-Americans left the South between 1940 and 1970. 74 percent of black arrivals to metropolitan areas in the late 1960s settled in central cities, compared to 32 percent of white in-migrants.

³ Recent examples include Sugrue, Origins; and Meyer, As Long As They.

⁴ 76 percent of Census tracts in central cities were 95 percent or more white in 1940. By 1960, after twenty years of intensive black in-migration, 68 percent remained so. Cutler, Glaeser and Vigdor, "Rise and Decline," p. 470.

⁵ On the relationship between income and suburbanization, see Margo, "Explaining the Postwar Suburbanization." Thurston and Yezer ("Causality") discuss the residential response to manufacturing plants.

⁶ Settlement patterns are inferred from Census, "State of Birth" and Census, "Internal Migration." This method shares some features with Card, "Immigrant Inflows." black population growth in northern cities both because black mobility was sensitive to southern agricultural change, and because black migration followed persistent channels from particular southern states to specific northern cities.⁷

Even after accounting for migrant location choices, I detect a strong, positive relationship between changes in a city's racial composition and the white suburban share of the surrounding metropolitan area. My estimates suggest that, if not for southern black migration, the growth of suburban areas would have been 20 percent lower. This magnitude leaves room for factors that pulled residents out to the suburbs, including rising incomes, the building of interstate highways, and increasing family size, but also suggests that racial changes within cities played an important role.⁸

By remaining in the city, whites had to vote in municipal elections and send their children to public school with black newcomers, whatever the demographics of their immediate neighborhood. The attraction of the suburbs may have been not only their homogeneity, but also their political autonomy. The second chapter of my dissertation posits that a desire for political distance should be reflected in higher housing prices in predominately white municipalities. Evaluating this hypothesis is an empirical challenge. Suburban housing differs from its city counterpart along a number of dimensions, including larger lots and newer construction, all of which may command a positive price. To isolate the contribution of local government, I exploit the division of urban space into separate jurisdictions and compare the prices of neighboring units located on either side of municipal borders. The underlying identification assumption is that, while local policy and school assignments changes abruptly at borders, housing and neighborhood quality shift more continuously.⁹ To account for any fixed differences in housing quality, for example due to local zoning regulations, I also compare *changes* in the housing price gap with changes in jurisdiction attributes.

Block-level data on housing prices are available from the Census of Housing for over 50 city-suburban pairs in 1960. I collect data along these borders over three Censuses (1960–1980), matching housing units to demographic, socio-economic, and political features of their respective jurisdictions.¹⁰

In this period, homeowners were consistently willing to pay to avoid living in jurisdictions with poor residents. For example, the average border in 1970 divided a town with a 5 percent poverty rate from a city with a 9.3 percent poverty rate. Crossing this border reduced home values by 1.5–2.0 percent. This relationship can be partially attributed to the fact that higher poverty is associated with higher property taxes.

In contrast, the relationship between housing prices and racial composition was not stable over time, but appears to have been tied to particular historical events. In the 1960s, city-level racial diversity only affected housing prices in areas that experienced race-related riots.¹¹ Although these border areas were, on the whole, far from riot damage, riots may have shifted the racial balance of political power. In the 1970s price

⁷ On sensitivity to southern agricultural change, see Fligstein, *Going North*; and Wright, *Old South*. On persistent channels, Grossman (*Land*) discusses the role of train routes and community networks in black migrants' location choices.

⁸ Baum-Snow, "Did Highways"; Frey, "Lifecourse Migration"; Margo, "Explaining the Postwar Suburbanization."

⁹ This methodology applies the notion of regression discontinuity to urban space. Black ("Do Better Schools") similarly exploits the boundaries of school attendance areas in Massachusetts to study the market value of elementary education.

¹⁰ Jurisdiction-level data are drawn from *County and City Data Books* and various *Censuses of Government*, among other sources.

¹¹ For an index of riot severity, see Collins and Margo, "Economic Aftermath." Gregg Carter generously shared his data on riot activity.

declines were concentrated in cities that enacted court-ordered desegregation plans.¹² On average, housing prices fell by 1 percent for each mandated action in a desegregation remedy, whereas some steps—particularly forced bussing and school reassignment—reduced prices by up to 6 percent.

Taken together, these findings nuance our view of white flight. Black in-migration triggered the relocation not only of immediate neighbors but also of residents seeking to escape the changing city electorate. While this out-flow may be better termed a flight of the middle class, race itself mattered in the schools and when underscored by local violence.

The third chapter turns to the effect of black migration on the northern labor market. Black migration represented a substantial increase in the labor supply above the Mason-Dixon line, particularly for the low-skilled workforce. Although migration benefited those who left the South, the arrival of this "great reservoir of labor"—so termed, presciently, by W. E. B. Du Bois in the 1920s—may have had negative consequences for blacks already in the North.¹³

To evaluate the impact of this labor flow, I begin with the premise that migrants should have the strongest effect on workers who were close substitutes in production. Following George Borjas, I partition the northern economy into skill groups according to education and work experience. Workers are assumed to be perfect substitutes with other members of their skill group and imperfect substitutes (to an equal degree) with members of other cells. Each skill group starts in 1940 with a stock of black southern migrants and receives a new flow in each subsequent decade. I use this over-time variation to identify the effect of migrant supply shocks on the wages of competing northern-born workers.

My estimates imply that a flow of black southern migration large enough to increase labor supply by 5 percent (the mean across skill groups) would have reduced the annual earnings of existing black workers by 3–5 percent, but would have had *no effect* on similarly skilled whites. This pattern bolsters case study evidence, which documents that black workers were channeled into "negro jobs" and faced limited opportunities for promotion.¹⁴ The ongoing migration also helps to explain the fact that racial convergence was faster in the South than in the North during this period.¹⁵

LEAH PLATT BOUSTAN, University of California, Los Angeles

REFERENCES

- Baum-Snow, Nathaniel. "Did Highways Cause Suburbanization?" *Quarterly Journal* of Economics 122, no. 2 (2007): forthcoming.
- Black, Sandra. "Do Better Schools Matter? Parental Valuation of Elementary Education." *Quarterly Journal of Economics* 114, no. 2 (1999): 577–99.

Borjas, George J. "The Labor Demand Curve *Is* Downward Sloping: Reexamining the Impact of Immigration on the Labor Market." *Quarterly Journal of Economics* 118, no. X (2003): 1335–74.

¹² The timing and content of desegregation plans are taken from Logan, "State."

¹³ Myrdal (*American Dilemma*) highlighted the importance of migration in black economic advancement. Margo ("Explaining Black-White Convergence") and Maloney ("Wage Compression") quantify this role.

¹⁴ See Trotter, *Black Milwaukee*; Gottlieb, *Making Their Own Way*; Grossman, *Land*.

¹⁵ Donohue and Heckman, "Continuous Versus Episodic Change."

- Card, David. "Immigrant Inflows, Native Outflows, and the Local Market Impacts of Higher Immigration." *Journal of Labor Economics* 19, no. 1 (2001): 22–64.
- Collins, William J., and Robert A. Margo. "The Economic Aftermath of the 1960s Riots: Evidence from Property Values." NBER Working Paper No. 10493, Cambridge, MA, May 2004.
- Cutler, David M., Edward L. Glaeser, and Jacob Vigdor. "The Rise and Decline of the American Ghetto." *Journal of Political Economy* 107, no. 3 (1999): 455–506.
- Donohue, John J., and James Heckman. "Continuous Versus Episodic Change: The Impact of Civil Rights Policy on the Economic Status of Blacks." *Journal of Economic Literature* 29, no. 4, (1991): 1603–43.
- Fligstein, Neil. Going North: Migration of Blacks and Whites from the South, 1900– 1950. New York: Academic Press, 1981.
- Frey, William H. "Lifecourse Migration of Metropolitan Whites and Blacks and the Structure of Demographic Change in Large Central Cities." *American Sociological Review* 49, no. 6 (1984): 803–27.
- Gottlieb, Peter. Making Their Own Way: Southern Blacks' Migration to Pittsburgh, 1916–30. Urbana: University of Illinois Press, 1987.
- Grossman, James R. Land of Hope: Chicago, Black Southerners, and the Great Migration. Chicago: University of Chicago Press, 1989.
- Heim, Carol. "Structural Changes: Regional and Urban." In *Cambridge Economic History of the United States*, edited by S. Engerman and R. Gallman, 93–190. Cambridge: Cambridge University Press, 2000.
- Logan, John. "The State of Public School Integration." American Communities Project. 2004. Brown University. http://www.s4.brown.edu/schoolsegregation/index. htm.
- Maloney, Thomas N. "Wage Compression and Wage Inequality Between Black and White Males in the United States, 1940–1960." This JOURNAL 54, no. 2 (1994): 358–81.
- Margo, Robert A. "Explaining the Postwar Suburbanization of Population in the United States: The Role of Income." *Journal of Urban Economics* 31, no. 3 (1992): 301–10.
 - _____. "Explaining Black-White Wage Convergence, 1940–1950." *Industrial and Labor Relations Review* 48, no. 3 (1995): 470–81.
- Meyer, Stephen Grant. As Long As They Don't Move Next Door: Segregation and Racial Conflict in American Neighborhoods. New York: Rowman and Littlefield, Inc, 2000.
- Myrdal, Gunnar. An American Dilemma: The Negro Problem and Modern Democracy. 2nd edition. New York: Pantheon Books, 1962.
- Ruggles, Stephen, et al. Integrated Public Use Microdata Series: Version 3.0 [Machine-readable database]. Minneapolis, MN: Minnesota Population Center, 2004.
- Sugrue, Thomas A. *The Origins of the Urban Crisis: Race and Inequality in Postwar Detroit.* Princeton, NJ: Princeton University Press, 1996.
- Thurston, Lawrence, and Anthony M. J. Yezer. "Causality in the Suburbanization of Population and Employment." *Journal of Urban Economics* 35, no. 1 (1994): 105–18.
- Trotter, Joe William, Jr. Black Milwaukee: The Making of an Industrial Proletariat, 1915–45. Urbana: University of Illinois Press, 1985.
- Wright, Gavin. Old South, New South: Revolutions in the Southern Economy Since the Civil War. New York: Basic Books, 1986.

United States Bureau of the Census. *Census of Housing. Vol. 3. Block Statistics:* 1960–1980. Various metropolitan areas. Washington, DC: GPO.

. Census of the Population. State of Birth of the Native Population: 1940. Washington, DC: GPO, 1944.

. Census of the Population. Internal Migration, 1935-40. Color and Sex of Migrants: 1940. Washington, DC: GPO, 1943.

. Census of Governments: 1957, 1967. Washington: GPO.

. County and City Data Book, Consolidated File: City/County Data, 1947-1977 [computer file]. Ann Arbor, MI: Inter-university Consortium for Political and Social Research, 2000.